

Notice: Placement Cell

Recruitment by M/s Jaro Toppscholars

Attn: B.Tech(All Branches)/BCA/ MCA / MBA– 2020 Passing Out Students**About Us:**

Jaro Education is a leading Ed Tech company and pioneer in the executive education space catering to various B-Schools, Universities and premium Institutes nationally and internationally. We are presently with 18 offices in India and a staff strength of over 1000+ employees. We have enrolled over 1.5 lakh working professionals. The group turnover is 58 crores with a profit of 17 crores annually. We are partnered with various Premium Institutions for promoting executive education include Indian Institute of Management (IIM's), National Stock Exchange (NSE), Welingkar Institute of Management, Mumbai and many more.

- Position** : Trainee – Career Development
- Qualification** :
1. BTech/ BCA/ BSc (Any Specialization) 2020 Batch
 2. MBA - General/Marketing/International Business/Retail 2020 batch with graduation in BE/BTech/BCA/BSc mandatory
 3. MCA/MSc/MTech (Any Specialization) 2020 Batch
- Job Descriptions** :
- Identify opportunities through Web interaction, Telecalling, marketing events & advertisements.
 - Validate and manage the leads generated through above mentioned activities.
 - Record and maintain the quality of leads and ensure progression of leads from identification to closure.
 - Maintain a quality pipeline by targeting the right set of audience and weekly closure by continuous follow-up.
 - Provide counselling to students and help them choosing the right learning module.
 - Willing to travel within city limits & convince the customers (i.e. parents) to purchase Toppscholars learning app to improve their children's quality of education and academic result.
 - Ensure end-to-end delivery and sustain the given targets.
- Compensation** :
- 32,000 PM (*during Training Period of 03 Months*)
- 12 LPA (*After 03 Months if selected, based on performance*)
- Date ,Time & Venue of Drive** : 22-Aug-2019 09:00 AM *Mini Auditorium, Admin Block , SRMU*

Registration Link for this drive :

<https://docs.google.com/forms/d/e/1FAIpQLScWjo0M5DcyiT6tJIXxyqD1drowPwQvILmOh0nbLg4zZ9sapw/viewform?vc=0&c=0&w=1>

Students of B.Tech(All) /BCA/B.Sc/ MCA /MBA – 2020 passing out batch of SRMGPC & SRMU, who are interested for placement in this company, are advised to prepare for the Aptitude, Programming, & Technical rounds, report on 22nd August,2019, at Mini Auditorium, Admin Block, SRMU.

Manish Sharma
Director (Training & Placement)

Distribution:

- | | | | | | | | | | | | | | | | | | |
|--|---|-----|----|----|----|----|----|----|-----|-----|-----|--|--|--|--|--|--|
| 1. List A | - | All | | | | | | | | | | | | | | | |
| 2. List B | - | 2 | 4 | 7 | | | | | | | | | | | | | |
| 3. List C | - | CS | IT | EC | EN | EE | CE | ME | BCA | MBA | MCA | | | | | | |
| 4. Respective Faculty Placement Coordinators | | | | | | | | | | | | | | | | | |